

## JOB DESCRIPTION

### (Business Development Executive)

#### About us:

Devout Tech Consultants is well-established website design and development company with a proven track-record in Website Designing Services, Website Development, Android App Development & iPhone App Development. Our experts gain insights from emerging trends and technologies in the market in order to meet your requirements. We understand every need of our client so that we can deliver a project with 100% accuracy in defined deadlines. Our Rockstar designers and developers will turn your imagination into a user-engaging product. Which will take your business aspirations to the whole new level. We focus on creating a resourceful Web & Mobile application that is capable of driving a billion-dollar business.

#### What are we looking for in the Ideal Candidates?

- Generating Business via different Portals like – Upwork, Guru, PPH, Freelancer, etc.
- High-energy sales professional, looking for a pathway into a managerial role.
- You must be self-Motivated who can work independently, take ownership and proactively seek help when required.
- We require excellent communication skills, both verbal and written.
- A minimum of 1 year and Maximum 6 years of experience required.
- Bachelor's degree or Equivalent Experience
- Experience in Lead Generation in IT Company
- Experience with Pre- Sales. Having experience in Post- Sales can be a plus.

#### What you will do at DTEch?

- Drive sales Growth by finding and engaging prospects via phone and email or bidding platforms.
- Connect with and quickly develop relationships with contacts and prospects globally through Skype.
- Build a pipeline and execute on early stages of the sales Processes.
- Develop new Relations and Maintain existing Business.
- Should have knowledge of Web and Mobile Development Company

#### Why Choose Us?

- Radically transparent in processes and communication
- Conductive work Culture
- Meal Facility
- Highly Competitive Pay
- Unlimited growth opportunities
- Opportunity to work Overseas